LEARNING JOURNEY

MEDIOR PROFESSIONAL



FOR ANY **MEDIOR** IN THE **COMMODITY** OR **ENERGY MARKETS**

TO MASTER THE BIGGER PICTURE

ESSENTIALS OF MARKETS & TRADING

Course bundle
"**Medior professional**".

Duration & intensity
16 hours.

- **Study hours:** 16
- **CPD points:** 16

Target group
Mediors in a business, control or support function at a market operator, market facilitator or market participant.

Learning objectives:

- Understand at a deeper level all aspects covered by the fundamentals programme.
- Get a clear overview of the specific concepts and processes in the commodity and/or energy wholesale markets.
- Master essentials knowledge about market design, and the trading process, as well as specifics of risk management. hedging and futures contracts.
- Understand particularities of logistics, for instance relating to transport of commodities.
- Optimise skills regarding trading operations.
- Develop competencies in the field of pricing.

Content
In order to complete this course bundle / learning journey one has to follow the courses listed hereafter (in the represented order), and take all related exams (each course ends with an exam):

- Course Bundle
  "***Medior professional***":

	Course duration *) *(in minutes)*
Markets	
○ Market design	25
Freight	
○ Freight – Incoterms	45
○ Freight – Freight rates & indices	45
Contracts	
○ Futures, forwards & other derivatives – *Position management*	25
Pricing	
○ Price volatility	25
○ Liquidity	30
○ Forward curves	15
Trading	
○ The trading process	15
○ Types of traders	15
○ Mandates & limit structures	35
○ Brokers & brokerage services	30
○ OTC trading platforms	30
○ Fee structures	15
○ Hedging strategies for consumers	30
○ Hedging strategies for producers	30
○ Spreads & spread trading	75
Risk & opportunity	
○ Trading & risk management sytems	15
○ Value at risk	100
○ Climate change & energy policy	40
Trading operations	
○ Netting	20
○ Margining	65
○ Settlement	90

*) *Each individual course includes an exam. Passing will lead to instant certification, whereby the digital certificate can be downloaded on the spot, ready for upload in the corporate files of the employer. Failure allow for re-taking the exam, as multiple attempts are allowed.*